

Marc Kaufmann

✉ kaufmannm@ceu.edu

🐦 @grand_schemer

👤 MarcKaufmann

🌐 <https://trichotomy.xyz/>

Employment

2017 – present 📌 **Assistant Professor of Economics**, Central European University

Education

- 2011 – 2017 📌 **Ph.D. in Economics, Harvard University**
- 2009 – 2011 📌 **M.Sc. Economics, Université Libre de Bruxelles**
- 2007 – 2008 📌 **M.Math., Cambridge University**
- 2003 – 2007 📌 **B.A. in Mathematics, Cambridge University**

Publications

Journal Articles

- 1 M. Kaufmann, “Projection bias in effort choices,” *Games and Economic Behavior*, vol. 135, pp. 368–393, 2022.
- 2 A. Estache and M. Kaufmann, “Theory and evidence on the economics of energy efficiency. lessons for the belgian building sector,” *Reflets et perspectives de la vie économique*, vol. 50, no. 3, pp. 133–148, 2011.

Working Papers

- 1 F. Fallucchi and M. Kaufmann, “Narrow bracketing in work choices,” 2021, (under review).
- 2 M. Kaufmann, J. Machado, and B. Verheyden, “Why do migrants stay unexpectedly? misperceptions and implications for integration,” 2021 (under review).
- 3 L. F. Drucker and M. Kaufmann, “Excuse-driven present bias,” 2022.

Seminars (invited talks)

- 2021 📌 **University of Vienna**, Institute for Markets and Strategy
- 2019 📌 **Hungarian Academy of Sciences**, Economic Institute

Conferences and Talks

- 2022 📌 Young Economists’ Meeting (Brno); 12th International Conference of the French Association of Experimental Economics (Lyon); FUR 2022 (Ghent); ESA Bologna 2022
- 2021 📌 Subjective Probability Utility and Decision-Making (SPUDM) Conference 2021 (online); 11th International Conference of the French Association of Experimental Economics (Dijon)
- 2020 📌 SABE 2020 Online Conference (July 2020); 2020 ESA Global Online Around-the-Clock Conference (September 2020)
- 2019 📌 ESA Burgundy School of Business (September 2019); 14th Nordic Conference on Behavioral and Experimental Economics, Kiel (September 2019)
- 2018 📌 Hungarian Academy of Sciences (April 2018)

Refereeing

American Economic Review (x3), *Journal of Economics and Management Strategy*, *Journal of Mathematical Economics*, *Journal of the European Economic Association*, *Journal of Political Economy*, *Judgement and Decision Making*, *Management Science*, *Review of Economic Studies* (x2), *Review of Industrial Organization*

Teaching

- 2022 – 2023
- 📖 **Microeconomic Theory 2**, Information Economics, PhD/Masters
 - 📖 **Psychology and Economics**, PhD/Masters
 - 📖 **Economical Thinking**, Executive MBA
 - 📖 **Introduction to Data Analysis in R**, PhD/Masters
 - 📖 **PhD Research Seminar**
- 2017 – 2022
- 📖 **7 Models (x2)**, Executive MBA
 - 📖 **Information Economics (x4)**, PhD/Masters
 - 📖 **PhD Research Seminar (x2)**, PhD
 - 📖 **Psychology and Economics (x4)**, PhD/Masters
 - 📖 **Introduction to Data Analysis in R (x2)**, PhD/Masters, MS Business Analytics
 - 📖 **Business Economics (x1)**, non-Economics Masters
 - 📖 **Equilibrium and Game Theory (x3)**, weekend class for BOOST program, Masters
 - 📖 **Business Cultures and Economics through Simulation (x1)**, Masters

Honors, Scholarships, and Fellowships

- 2016
- 📖 Dissertation Completion Fellowship, Harvard University
 - 📖 Foundation of Human Behavior Research Grant (\$4,800)
 - 📖 Lab for Economic Applications and Policy Research Grant
- 2012 – 2014
- 📖 Aides Financières à la Recherche, Government of Luxembourg
- 2011
- 📖 Fulbright Scholarship

Skills and Personal Information

- Languages
- 📖 German (fluent), English (fluent), French (fluent), Farsi (beginner, regressing), Hungarian (beginner, regressing)
- Coding
- 📖 Racket, R, (Postgre)SQL, Python; 🔄 co-creator of congame
- Scripting
- 📖 Javascript, bash, Latex, ...
- Citizenship
- 📖 Luxembourg